



June 30, 2006

To Whom It May Concern:

On behalf of the Lake Regional Health system, we offer this letter of recommendation for Murray Company. They have been commissioned by the hospital board to lead the design and construction efforts for several major projects on our campus. The list of projects they have completed for Lake Regional Health System includes the Open Heart Surgery and Cath Lab Addition, MRI and Vascular Imaging Addition, Medical Office Building, ICU and Outpatient Services Addition, Cancer Center Addition, Imaging Center, ED/ Surgery/ Patient Tower Addition all on the main campus and five satellite facilities.

We are well aware of the traditional approach to constructing buildings and have seen first-hand the negatives of this approach. Our goal was to find an architectural firm and contractor that would work together as a team to design and build in a more desirable, cost-effective, and timelier approach. We can say without a doubt that if the team approach would not have been an integral part of the early planning meetings, our growth would have been a series of piece-meal additions that would have reduced efficiencies and increased costs to operate.

From the first planning discussion to the final closeout, the contractor, engineers and the architect participate in open discussion meetings with us. During this part of the process, Murray Company demonstrates their ability to identify value engineering opportunities early in the conceptual stage and to continue through completion. The productivity of the design team is enhanced by reducing redesign time and review time. This approach has resulted in more efficient design, lower first costs, and lower operational costs.

When construction starts, the team is expanded to include the majority of the trades needed to complete the job. Meetings are held every two weeks and include all the trades. During this time, questions are answered and options explored to continue to improve efficiency and reduce costs. Surprises are eliminated and time spent in these discussions meant less time reviewing notes and following-up. Communications is one of the strengths of the personnel of the Murray Company. By the time the project was completed, I can say without hesitation that this team approach was directly responsible for all of the projects listed above being completed under the expected time frame and budget.

Murray Company completed their first project for Lake Regional in 1994. Since then they have completed a succession of projects as noted above. The character and integrity of each person in the organization is outstanding. They are very competent in understanding our values, needs, and expectations. They are sensitive to dollars being wisely spent and uphold their responsibility in monitoring budgets. Because they consistently bring projects in on time and under budget, our commitment to our patients remains our top priority. Their performance has exceeded our expectations in acting as the owner's representative.

In closing, Murray Company has provided a professional solution to our expansion and renovation needs. It is difficult to eliminate all unknowns in a construction project. However, the frequency of complaints from the physicians, patients and staff has been reduced during their tenure with this hospital. We are happy to recommend the services of Murray Company.

Sincerely,



Joe Butts
Sr. Vice President of Facility Services

Sincerely,



Michael Henze
Chief Executive Officer